



FREE SEMINAR:

Condo Buying For ~~Dummies~~ Smart People!

Experts Say **THREE FACTORS** Are Creating A Window Of Opportunity In Early 2006 To Buy A Condo Or Townhome **BELOW** Market Value...

Wednesday, February 1, 6-8pm @ UTC mall in University City

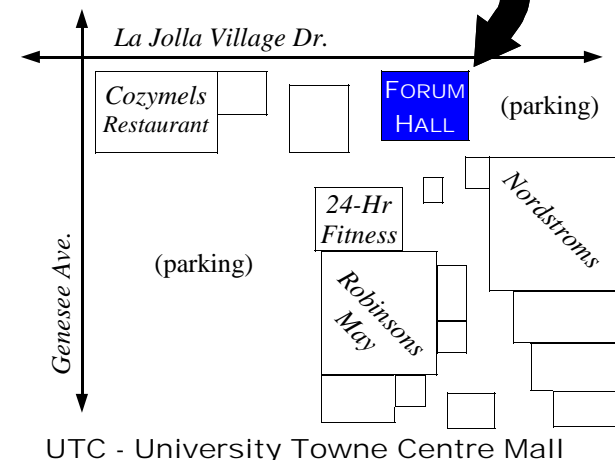
Timing is everything! Learn why *now* may be the "perfect storm" of events for you to buy a condo at the market's low point. This seminar is also ideal if you're one of those *smart people* who wants to know more before they make the right decision. Hear 21-year veteran RE/MAX broker **Gary Kent** share what you need to know before you buy a condo or townhome in 2006! **You'll Discover :**

- Learn the 3 FACTORS happening RIGHT NOW making this your window of opportunity to buy a condo **
- *How you can save \$650 by getting a FREE inspection & FREE appraisal when you buy a condo*
- Buy ZERO DOWN + have the Seller pay ALL your costs...even your 1st year's condo fees! *
- *Should you buy new construction, a condo conversion, or a regular "resale" condo?*
- What's the difference?: Condo vs. Townhome vs. Co-op vs. House w/ HOA
- *Key condo documents explained: CC&Rs, Rules, Regs, Bylaws, etc*
- Find out if you're buying into a complex with costly problems **
- *5 Questions you MUST ask before you buy ANY condo ***
- How to find DISTRESSED & DESPERATE sellers ***
- *Condo situations you must avoid like the plague **
- What do you REALLY own when you buy a condo?
- *Is it better to rent or buy? You may be surprised!*
- Condo fees: good deal or money down the drain?
- *Getting the best mortgage for your condominium*
- Pro's & Con's of condos...You may be surprised!
- *Make \$\$\$ with a condo for your college student*
- Why condos make an excellent 1st investment
- *Four condo myths that could cost you... **

You'll receive a FREE copy of our **Smart Condo Buyer's Checklist**

—TO REGISTER—
GaryKentSeminars.com
Or Call (858)457-5368

Over Wells Fargo Bank, north of Nordstroms. Free Parking.



UTC - University Towne Centre Mall



"There's a lot you need to know *before* you buy a home. Come get your questions answered and learn valuable info about buying a condo or townhome. *I look forward to seeing you there.*"

—Gary

GARY KENT
RE/MAX ASSOCIATES

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