

FREE Seminar!



"HOMEBUYING 101: For 1st-Time Buyers Or Anyone Needing A Refresher..."

Tips/Traps ▪ Special Loan Programs ▪ Credit Foreclosures/Short Sales ▪ Inspections ▪ More

Saturday October 30, 10am-Noon @ UTC mall in University City

There's SO much you need to know about buying a home, be it your 1st or 10th. So either educate yourself or depend on luck and the goodwill of strangers. Learn, or be in the dark: *"I don't understand—I hope it works out for me."* If you've bought a car from a dealer, it's that same vulnerable, confused feeling...

Wouldn't you rather know what real estate insiders and savvy investors know and use every day? Now you can hear from four experts free: 26-year Realtor Gary Kent, loan expert Robert Geiler, "Mr. Credit" Derrick Evens, and home inspector Richard Zack.

***9:45 am Sign-In**

- You'll hear from:
- Realtor
 - Lender
 - Credit Expert
 - Home Inspector

When you attend, you'll discover:

- What you can buy for \$200,000/ \$300,000/ \$400,000/ \$500,000 in various San Diego neighborhoods
- *I've bought 4 properties this past year—learn my personal simple 5-step approach to find the best deals*
- Is this a buyer's market or a seller's market? Are San Diego prices rising or falling? Why it's hard to tell
- *Short sales: nightmare or opportunity? Which are easy to buy & which should you avoid like the plague*
- Why the real estate news you read, see, and hear about is often old news and DEAD WRONG
- *Simple step-by-step plan for you to buy your dream home in the next 90 days*
- How to get the seller to pay EVERY PENNY of your closing costs
- *How to raise your FICO 40 points & help get your offer accepted*
- What home inspectors DO & DON'T inspect—you'll be surprised!
- *"Closing costs"...what it costs you out of pocket to buy a home*
- 9 ways to make your offer more attractive & beat other offers
- *What should you do if you're NOT finding your dream home?*
- Hidden home defects that cost you a BUNDLE in repair bills
- *Get pre-qualified FREE, on the spot w/ a free credit report*
- What you need to know before you buy a bank foreclosure
- *Find out your price range, payments, & down payment*



GARY KENT
ALL-TIME #1
FOR RE/MAX IN
SAN DIEGO COUNTY

- How much should you offer?
- *CRITICAL pros & cons of condos*
- The 3 best, most popular home loans
- *How to avoid OVERpaying for a home*
- Understand & improve your FICO score
- *Why you should buy an UGLY home...?*
- #1 dumb mistake when making an offer
- *Free access to deals & foreclosed homes*

www.GaryKent.com

Practicing real estate agents attending must pay a \$750 fee.

**Complimentary Snacks & Drinks
*FREE DRAWING Dinner for Two***

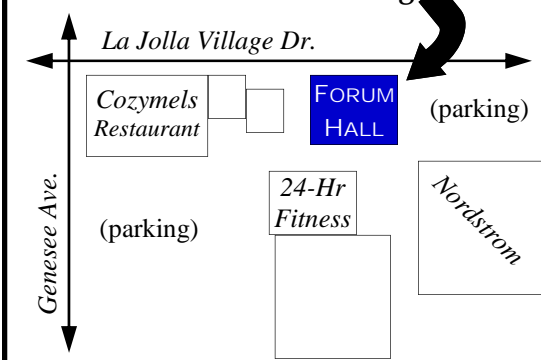
Tell a Friend! Bring a Friend!

TO REGISTER:

GaryKentSeminars.com

Or Call (858)457-KENT

Over Wells Fargo, near Nordstrom & 24-Hour Fitness. Free Parking!



UTC - University Towne Centre Mall