

FREE Foreclosure Seminar!

"How To Buy A Foreclosure – or Short Sale – In San Diego"

Insider Tips For Homebuyers & Investors



Saturday, October 24, 2009 10am-Noon • University City UTC Mall

Dreamers Need Not Apply. Learn The Truth About Foreclosures (REOs):

- 1) This isn't a phony get-rich-quick seminar on buying foreclosures 50¢ on the dollar. (You can't.)
- 2) This isn't about buying zero down with bad credit and no job. (You still must qualify for a loan.)

This Seminar IS About: 25-year veteran Realtor, foreclosure expert Gary Kent sells REOs for 37 lenders. You'll discover usable insider information you must know to buy a San Diego foreclosure or short sale today.

What's An REO?:
Real Estate Owned by a bank after foreclosure.

When you attend, you'll discover:

- **NEW:** Foreclosures are HOT. So how do you beat multiple offers & get the bank to accept YOUR offer?
- **NEW:** Are San Diego prices rising? Should you buy before your home or investment climbs out of reach?
- **NEW:** Short sales...5 things you NEED to know before you even make an offer. (No one tells you this!)
- Bailouts, loan modifications, SHADOW INVENTORY...what's really going on right now w/ foreclosures?
- **NEW:** How long do short sales take...and what's the one way you can you cut that time in half?
- Top San Diego County neighborhoods where you can find the best deals today
- Forget what you've heard: Here's how much \$ banks come down off their price
- Homebuyers can put 3% down & investors 10% down on some REOs, no PMI!
- What banks look at when picking an offer; it's not what you think!
- The 3 stages of foreclosure...why you shouldn't buy in 2 of them
- If you don't have this one piece of paper, you can't buy an REO!
- Traps to avoid in the small-print forms the banks make you sign
- **NEW:** Seller doesn't have THIS? Don't even offer on a short sale
- **NEW:** Is it better/worse if your short sale seller is in foreclosure?
- How to get banks to pay EVERY PENNY of your closing costs!
- The #1 dumb mistake people make when offering on an REO
- How banks handle "lowball" offers & why you need to know

ATTENTION Agents!
Agents Must Pay \$1,000
Tuition Fee To Attend!

**Complimentary Snacks & Drinks
*FREE DRAWING Dinner for Two***

Tell a Friend! Bring a Friend!

TO REGISTER:

GaryKentSeminars.com

Or Call (858)457-KENT

Over Wells Fargo, near Nordstroms & 24-Hour Fitness. Free Parking!

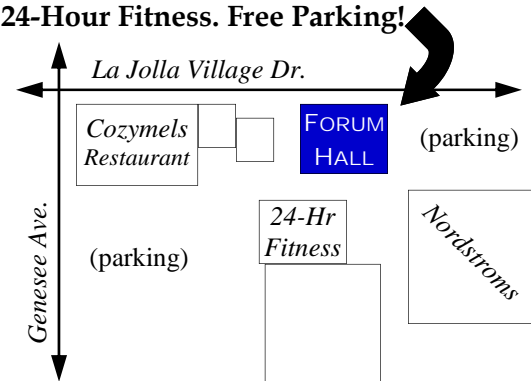


GARY KENT
ALL-TIME #1
FOR RE/MAX IN
SAN DIEGO COUNTY

- Banks only look at the bottom line, or do they?
- Get free emails w/ hot deals & foreclosures
- New website where you can find foreclosures
- Auctions: shocking tricks, traps, pitfalls
- How to get the best deal on an REO

"There's a lot of talk about foreclosures & short sales, but much of it is wrong. Come learn the truth from an insider. See you there..." —Gary

www.GaryKent.com



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