

FREE Foreclosure Seminar!



"How To Buy A Foreclosure In San Diego"

Valuable Insider Tips For Any Homebuyer Or Investor

Saturday, August 1, 2009 10am-Noon • University City UTC Mall

Dreamers Need Not Apply. Learn The Truth About Foreclosures (REOs):

- 1) This isn't a phony get-rich-quick seminar on buying foreclosures 50¢ on the dollar. (You can't.)
- 2) This isn't about buying zero down with bad credit and no job. (You still must qualify for a loan.)

This Seminar IS About: 25-year veteran Realtor, foreclosure expert Gary Kent sells REOs for 37 lenders. You'll discover usable insider information you must know to buy a San Diego foreclosure today.

What's An REO?:

Real Estate Owned by a bank after foreclosure.

When you attend, you'll discover:

- **12% of U.S. mortgages are behind:** The next wave of foreclosures...Alt-A, Option ARM, Prime loans
- *Bailouts, loan modifications, foreclosure moratoria...what's REALLY going on right now w/ foreclosures?*
- The Top 10 San Diego County neighborhoods where you can find the best foreclosure deals today
- **NEW: Short Sales...***avoid them like the plague (or Swine Flu), or are they the next opportunity?*
- Forget what you've heard: Here's how much \$ banks come down off their price
- *What millionaire Baron Rothschild said 120 years ago that's relevant right now*
- Homebuyers can put 3% down & investors 10% down on some REOs, no PMI!
- *What banks look at when picking an offer; it's not what you think!*
- The 3 stages of foreclosure...why you shouldn't buy in 2 of them
- *If you don't have this one piece of paper, you can't buy an REO!*
- Traps to avoid in the small-print forms the banks make you sign
- Why media reports about foreclosures are often DEAD WRONG
- *Get banks to pay EVERY DIME of your closing costs—it's easy!*
- The #1 dumb mistake people make when offering on an REO
- *Everyone's asking: Can you get a better deal at an auction?*
- Banks only look at the bottom line on an offer... or do they?
- *Ugly real estate headlines: Bad News or Good?*

ATTENTION Agents!
Agents Must Pay \$1,000 Tuition Fee To Attend!

Complimentary Snacks & Drinks
FREE DRAWING Dinner for Two

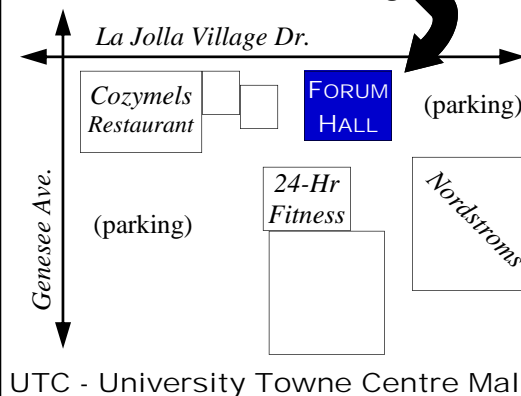
Tell a Friend! Bring a Friend!

TO REGISTER:

GaryKentSeminars.com

Or Call (858)457-KENT

Over Wells Fargo, near Nordstroms & 24-Hour Fitness. Free Parking!



GARY KENT
ALL-TIME #1
FOR RE/MAX IN
SAN DIEGO COUNTY

- Auctions: tricks, traps, pitfalls — you WILL be shocked
- *Get free emails w/ hot deals & foreclosures*
- How to get the best deal on an REO
- *How banks handle "lowball" offers*

"There's a lot of talk about foreclosures. Unfortunately, much of it is wrong. Come learn the truth from an insider. See you there..." —Gary

www.GaryKent.com