

FREE Foreclosure Seminar!

"How To Buy A Foreclosure – or Short Sale – In San Diego"

Insider Tips For Homebuyers & Investors



Saturday, April 10, 2010 *10am-Noon • University City UTC Mall

Now you can learn the **TRUTH** about **Foreclosures (REOs) & Short Sales.** ***9:45 am Sign-In**
There's so much wrong information and opinion floating around that can get you in trouble, cost you money, and make you miss out on your dream home or ideal investment.

25-year Realtor and foreclosure expert Gary Kent has sold REOs for 41 different lenders. He'll share hands-on usable insider information to help you get your offer accepted on a foreclosure or short sale for the best possible price.

What's An REO?
Real Estate Owned by a bank after foreclosure.

When you attend, you'll discover:

- *Foreclosures are HOT. So how do you beat multiple offers & get the bank to accept YOUR offer?*
- *Short sales...5 things you NEED to know before you even make an offer. (No one tells you this!)*
- *Are San Diego prices rising or falling? Should you wait or buy before your prices climb out of reach?*
- *Bailouts, loan modifications, SHADOW INVENTORY...what's really going on right now w/ foreclosures?*
- *How long do short sales take...and what's the one way you can you cut that time in half?*
- *Top San Diego County neighborhoods where you can find the best deals today*
- *Forget what you've heard: Here's how much \$ banks come down off their price*
- *Homebuyers can put 3% down & investors 10% down on some REOs, no PMI!*
- *What banks look at when picking an offer; it's not what you think!*
- *The 3 stages of foreclosure...why you shouldn't buy in 2 of them*
- *If you don't have this one piece of paper, you can't buy an REO!*
- *Traps to avoid in the small-print forms the banks make you sign*
- *How to get banks to pay EVERY PENNY of your closing costs!*
- *The #1 dumb mistake people make when offering on an REO*
- *Seller doesn't have THIS? Don't even offer on a short sale*
- *Is it better/worse if your short sale seller is in foreclosure?*
- *How banks handle "lowball" offers & why you need to know*

ATTENTION Agents!
Agents Must Pay \$1,000 Tuition Fee To Attend!

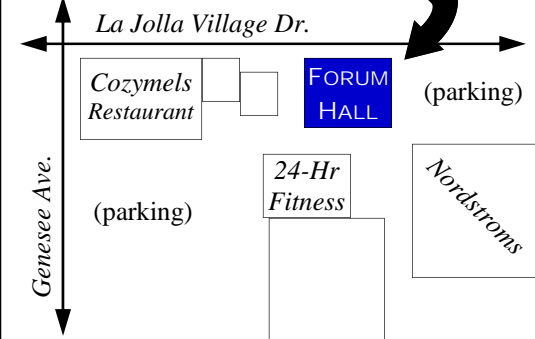
Complimentary Snacks & Drinks
FREE DRAWING Dinner for Two

Tell a Friend! Bring a Friend!

TO REGISTER:

GaryKentSeminars.com
Or Call (858)457-KENT

Over Wells Fargo, near Nordstroms & 24-Hour Fitness. Free Parking!



UTC - University Towne Centre Mall



GARY KENT
ALL-TIME #1
FOR RE/MAX IN
SAN DIEGO COUNTY

- *Get free emails w/ hot deals & foreclosures*
- *Banks only look at the bottom line, or do they?*
- *New website where you can find foreclosures*
- *Auctions: shocking tricks, traps, pitfalls*
- *How to get the best deal on an REO*
- *Get all your questions answered!*

"There's a lot of talk about foreclosures & short sales, but much of it is wrong. Come learn the truth from an insider. See you there..." —Gary

www.GaryKent.com