

FREE Foreclosure Seminar!



"How To Buy A Foreclosure In San Diego"

Valuable Insider Tips For Any Homebuyer Or Investor

Saturday, Sept 26, 2009 10am-Noon • University City UTC Mall

Dreamers Need Not Apply. Learn The Truth About Foreclosures (REOs):

- 1) This isn't a phony get-rich-quick seminar on buying foreclosures 50¢ on the dollar. (You can't.)
- 2) This isn't about buying zero down with bad credit and no job. (You still must qualify for a loan.)

This Seminar IS About: 25-year veteran Realtor, foreclosure expert Gary Kent sells REOs for 37 lenders. You'll discover usable insider information you must know to buy a San Diego foreclosure today.

What's An REO?:
Real Estate Owned by a bank after foreclosure.

When you attend, you'll discover:

- Are San Diego prices finally rising? Is it time to buy before your home or investment gets out of reach?!
- **12% of U.S. mortgages are behind:** *The next wave of foreclosures...Alt-A, Option ARM, Prime loans*
- Bailouts, loan modifications, foreclosure moratoria...what's REALLY going on right now w/ foreclosures?
- *The Top 10 San Diego County neighborhoods where you can find the best foreclosure deals today*
- Forget what you've heard: Here's how much \$ banks come down off their price
- *Homebuyers can put 3% down & investors 10% down on some REOs, no PMI!*
- Short Sales...avoid them like the Swine Flu, or are they the next opportunity?
- *What banks look at when picking an offer; it's not what you think!*
- The 3 stages of foreclosure...why you shouldn't buy in 2 of them
- *If you don't have this one piece of paper, you can't buy an REO!*
- Traps to avoid in the small-print forms the banks make you sign
- Why media reports about foreclosures are often DEAD WRONG
- *Get banks to pay EVERY DIME of your closing costs—it's easy!*
- The #1 dumb mistake people make when offering on an REO
- *Everyone's asking: Can you get a better deal at an auction?*
- Banks only look at the bottom line on an offer... or do they?
- *Ugly real estate headlines: Bad News or Good?*

ATTENTION Agents!
Agents Must Pay \$1,000 Tuition Fee To Attend!

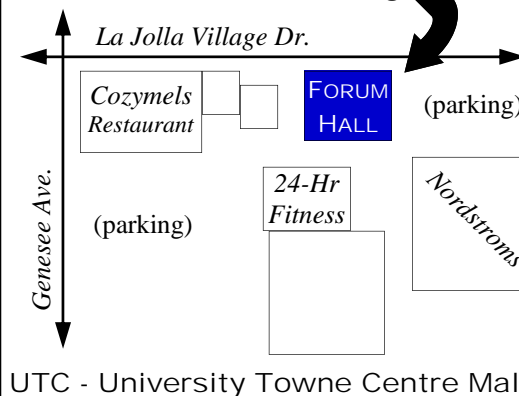
Complimentary Snacks & Drinks
FREE DRAWING Dinner for Two

Tell a Friend! Bring a Friend!

TO REGISTER:

GaryKentSeminars.com
Or Call (858)457-KENT

Over Wells Fargo, near Nordstroms & 24-Hour Fitness. Free Parking!



GARY KENT
ALL-TIME #1
FOR RE/MAX IN
SAN DIEGO COUNTY

- Get free emails w/ hot deals & foreclosures
- *Auctions: shocking tricks, traps, pitfalls*
- How to get the best deal on an REO
- *How banks handle "lowball" offers*
- A surprising Valentine's story

"There's a lot of talk about foreclosures. Unfortunately, much of it is wrong. Come learn the truth from an insider. See you there..." —Gary

www.GaryKent.com