

**FREE Foreclosure Seminar!**

# "How To Buy A Foreclosure In San Diego"

*Valuable Insider Tips For Any Homebuyer Or Investor*



**Saturday, Jan. 31, 2009 10am-Noon @ University City UTC Mall**

**D**reamers Need Not Apply. Learn The Truth About Foreclosures (REOs):

- 1) This isn't a phony get-rich-quick seminar on buying foreclosures 50¢ on the dollar. (You can't.)
- 2) This isn't about buying zero down with bad credit and no job. (You still must qualify for a loan.)

**This Seminar IS About:** 24-year veteran Realtor, foreclosure expert Gary Kent sells REOs for 43 lenders. You'll discover usable insider information you must know to buy a San Diego foreclosure today.

*What's An REO?:  
Real Estate Owned by a bank after foreclosure.*

**When you attend, you'll discover:**

- The top 10 San Diego County neighborhoods where you can find the very best REO deals today
- *Forget what you've heard: Here's how much to expect the bank to come down off their price*
- An easy 5-step plan to help you get a great value on a foreclosure in the next 90 days
- *Why what millionaire Baron Rothschild said 120 years ago is so relevant right now*
- Key things banks look at when choosing an offer... They're not what you think!
- *The three stages of foreclosure... And why you shouldn't buy in two of them*
- If you don't have *this* one piece of paper, you can't buy a foreclosure!
- *Traps to avoid in the small-print forms the banks make you sign*
- Did you hear the story about the two traveling shoe salesmen?
- *Why media reports about foreclosures are often DEAD WRONG*
- The #1 dumb mistake people make when offering on an REO
- *How to get banks to pay EVERY PENNY of your closing costs*
- Everyone's asking: Can you get a better deal at an auction?
- *Banks only look at the bottom line on an offer... or do they?*
- Those ugly real estate headlines: Bad News or Good News?
- *Auctions: tricks, traps, and pitfalls — you WILL be shocked*
- Free email access to undervalued & foreclosure properties

**ATTENTION Agents!  
Agents Must Pay \$1,000  
Tuition Fee To Attend!**

- *How to get the best deal on an REO*
- How banks handle "lowball" offers
- *The ugly truth about "short sales"*
- A shocking Valentine's day story!
- *What to watch out for in an REO*

*"There's a lot of talk about foreclosures. Unfortunately, much of it is wrong. Come learn the truth from an insider. See you there..." —Gary*



**GARY KENT**  
ALL-TIME #1  
FOR RE/MAX IN  
SAN DIEGO COUNTY

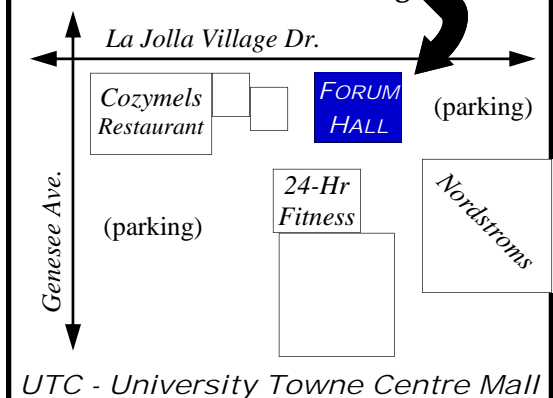
**Complimentary Snacks & Drinks  
\*FREE DRAWING Dinner for Two\***

**Tell a Friend! Bring a Friend!**

## TO REGISTER:

*GaryKentSeminars.com*  
Or Call (858)457-KENT

**Over Wells Fargo, near Nordstroms &  
24-Hour Fitness. Free Parking!**



[www.GaryKent.com](http://www.GaryKent.com)