

FREE Foreclosure Seminar!

"How To Buy A Foreclosure In San Diego"

Valuable Insider Tips For Any Homebuyer Or Investor



Saturday, March 28, 2009 10am-Noon • University City UTC Mall

Dreamers Need Not Apply. Learn The Truth About Foreclosures (REOs):

- 1) This isn't a phony get-rich-quick seminar on buying foreclosures 50¢ on the dollar. (You can't.)
- 2) This isn't about buying zero down with bad credit and no job. (You still must qualify for a loan.)

This Seminar IS About: 25-year veteran Realtor, foreclosure expert Gary Kent sells REOs for 37 lenders. You'll discover usable insider information you must know to buy a San Diego foreclosure today.

What's An REO?:
Real Estate Owned by a bank after foreclosure.

When you attend, you'll discover:

- **NEW:** How homebuyers can put just 3% down & investors put 10% down on some REOs w/ no PMI
- *The Top 10 San Diego County neighborhoods where you can find the very best REO deals today*
- Forget what you've heard: Here's how much to expect the bank to come down off their price
- *Why what millionaire Baron Rothschild said 120 years ago is so relevant right now*
- Key things banks look at when choosing an offer... They're not what you think!
- *The three stages of foreclosure... And why you shouldn't buy in two of them*
- If you don't have *this* one piece of paper, you can't buy a foreclosure!
- *Traps to avoid in the small-print forms the banks make you sign*
- Did you hear the story about the two traveling shoe salesmen?
- *Why media reports about foreclosures are often DEAD WRONG*
- The #1 dumb mistake people make when offering on an REO
- *How to get banks to pay EVERY PENNY of your closing costs*
- Everyone's asking: Can you get a better deal at an auction?
- *Banks only look at the bottom line on an offer... or do they?*
- Those ugly real estate headlines: Bad News or Good News?
- *Auctions: tricks, traps, and pitfalls — you WILL be shocked*
- Free email access to undervalued & foreclosure properties

ATTENTION Agents!
Agents Must Pay \$1,000 Tuition Fee To Attend!



GARY KENT
ALL-TIME #1
FOR RE/MAX IN
SAN DIEGO COUNTY

- *How to get the best deal on an REO*
 - How banks handle "lowball" offers
 - *The ugly truth about "short sales"*
 - A shocking Valentine's day story!
 - *What to watch out for in an REO*
- "There's a lot of talk about foreclosures. Unfortunately, much of it is wrong. Come learn the truth from an insider. See you there..." —Gary*

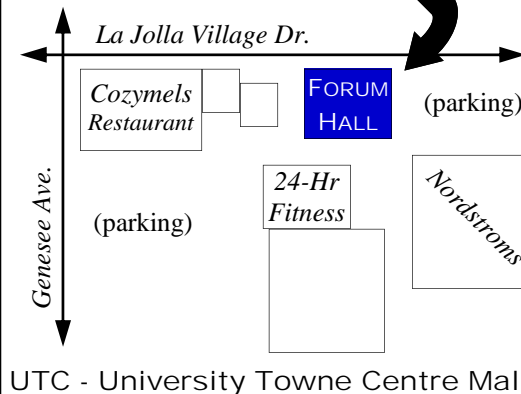
Complimentary Snacks & Drinks
FREE DRAWING Dinner for Two

Tell a Friend! Bring a Friend!

TO REGISTER:

GaryKentSeminars.com
Or Call (858)457-KENT

Over Wells Fargo, near Nordstroms & 24-Hour Fitness. Free Parking!



www.GaryKent.com